

Cronan & Associates Dealer Houston Line List

	Mfg	Products	Pricing/Freight/Surcharges	Warranty	Leadtime	Contracts	Spiff
Systems/Seating	 800.434.7400 www.ais-inc.com	AIS Systems: PowerBeam, Divi, Matrix, AO2, MWall Casegoods: Calibrate(Up, Extend & Conference) Tables: Day to Day Tables Benching/Desking: Oxygen, Aloft Seating: Executive, Side, Task, and Stack	Pricelist (Online/DealerNet): Feb. 2020 - Price Increase average 3.5% - GSA price lists Jan. 1st 2020 Freight: FOB	Systems & Casegoods Ltd. Lifetime Seating 5-10 yrs	Casegoods/Std /Seating/Tables 3-4 wks, More/DFT-10 days, QS Seating - 72hrs	GSA, TXMAS NCPA, MHEC Dept. of Energy Navy BPA	MORE/Fast Track/GSA - 2% Seating - \$5-\$20
Seating	 800.563.3502 www.allseating.com	Business Seating: Task, Executive, Side, Stools, Stack Specialty Seating: Big & Tall, 24/7, Lab Stools, Tablet Arm, Petite Healthcare: Foster-Ganging, Bariatric, Lounge, Guest	Pricelist (Online or Special) - 2020 - Multistack 9.9% increase - Entail and Zip Instock Price Increase - Smoke Nylon upcharge increase to \$45 - GSA 2020 Price Updates Freight: Included on all seating Foster: Under \$5K \$125 net freight	12 yr All Inclusive Foster Recliner 10 yr All Inclusive	3-4 wks QuickShip 72 Hours	Vizient GSA Premier Navy BPA	\$3-\$20/ch Spiff Matrix
Healthcare	 877.395.2623 www.stancehealthcare.com	Behavioral Health, Patient Room Casegoods and Seating, Recliners, Guest Seating, Phlebotomy Chairs, Exam/Treatment Tables, Privacy Curtains	Pricelist (Online) - 2020 - Price Increase 2% Jan. 1st 2020 - Accent Jr 8% Price Increase 6.5% Legend Series April 1st 2020 Freight 3% of List \$105 min. Exam Tables Freight See Pricelist	Limited Lifetime	6-8 wks	GSA Ascension Ideal Premier	\$5-10/ Product \$150/pic
Mtl. Storage	 888.712.8582 www.greatopenings.com	Steel Desking: Cayenne Series / Low Profile Storage Lockers, Pedestals, Laterals, Wardrobes, Overheads Shelves, Modular Towers, Combination Storage Units Match with existing (paint finishes, locks, fronts etc)	Pricelist (Online) - Feb. 2020 Trace Storage & Cayenne Series 1.5% Price Increase Trace Mtl./Laminate Lockers 1.5% Increase. Trace Desking 5% Increase Recessed Lateral Files 10% Increase Freight Incl over \$5K list Small Order Handling Fee: \$200	Limited Lifetime	20 Days	Navy BPA GSA Cert. Small Business	Strive for 1.5%
Tabls./Surface	 414.570.2677 www.surfaceworks.us	Tables: Training, Conference, Hospitality, Activity Height Adjustable, Custom Tables, Worksurfaces Folding, Nesting, Flip Top, Mobile, Media Tables	Pricelist (Online) - Price Increase Nov. 1st 2019 Freight Incl over \$3500 list Otherwise \$250 fee	Surfaces=12yr BasesHW=5yr Inlays=3yr	STD 4-5 wks Urthn/Wood 6 wks	GSA, TXMAS NCPA TIPS/TAPS	2% std. 1% GSA/TXMAS
Artwork	 800.553.0081 www.artsourceonline.com	Online Artwork Gallery Framed Artwork and Design Services	Call for Pricing Freight - Call for Quote	1 year	4 wks	GSA	
Acoustic Solutions	 Acoustic Technology & Design 562-903-9550 www.snowsoundusa.com/	Snowsound Technology Panels, Fiber Products, Fiber Textiles, & Art	Electronic Pricelist - 2018 & Rep Portal Freight: 6% of net				
	 (713) 962-9689 logison.com	Sound Masking, Paging and Music Systems Controllers, Speakers and Volume Switches	Projects Quoted	5 yrs Materials 1 yr Labor	2 wks		

Showroom Locations/Rep Info:

Houston Showroom: 7026 Old Katy Rd #102 Houston, TX 77024 P:713.862.3746 F:713.862.3748 **Dallas Showroom:** 1330 Motor Circle Dr. Dallas, TX 75207 P:214.752.3746
Rep Cell Phones: Suzanne 504.275.4700 Melissa 812.589.3041 Megan 832.506.7714 Sean 214.215.2712 Terry 832.242.3800
Showroom Manager/Support: Maggie 985.640.0110



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Ergonomics/Lighting	 800.582.6480 www.milestone.com	Monitor Arms/Flat Panel Monitor/TV Mounting Solutions: Surface/Panel/Mobile/Interactive/Projector Mounts	Pricelist (Online) - 2019 Freight Inc. on K-Series/Non K Series 8% charge	10 yrs., 1 yr pneum./elec.	2 wks		10% of net (K-Series only)
	 +1 800-831-2150 www.grandstands.com	Adjustable Height Workcenters, Keyboard Trays, Footrests, Monitor Arms and CPU Holders	Orders<\$250 -\$15 fee; Freight Incl. - all Ergotools, Bases incl. 5+ Pricelist Online 2020	Limited Lifetime, L3&V3 5 yrs labor incl., L2 & V2 3 yrs	Stock Items - 3 Days	GSA	\$10 on Ergotools
	 323.261.8999 https://www.koncept.com/	Personal LED Desk Lamps, Under Shelf Lights, Sconces	Pricelist - Call for Quotes Freight: Included	5 Years	2 days	GSA	\$2.50 - \$7.50/light
Modular Architecture	 800.777.4310 www.290signs.com	Interior and Exterior Sign Systems Modular, Plaque, Custom, Wayfinding and Installation Corporate, Workstations, Hospitality, Healthcare, Digital Directories, Dimensional Letters, Occupancy Signage	Pricelist (Online) - 2020 - Price Increase 3% Jan. 1st 2020 Min. Order: \$100 net Call for Freight Quote	2 yrs	Int: 3-4 wks Ext 6 wks	GSA, Unicorn Intalere Premier Ideal	\$1/sign Essentials if qualify
	 800.521.3175 https://www.dekko.com/power-data/	Power and Data: Electrical Grommets, Daisylinked Power, Video Conferencing Unit, Wire Management (Quotes include electrical layout)	Pricelist (Online Dealer Net) - 2020 Freight Included	1 yr	3-4 wks		
	 513-932-3445 www.gmicompanies.com	Ghent: Glassboards, Whiteboards, Tack Boards, Easels, Enclosed Message Centers and Signage Waddell: Display/Trophy Cases Vivid Boards: Custom White Boards	Pricelist (Online) Freight: Ghent-\$1,200 NET Included(if< =\$150), Waddell/VB are FOB	Waddell/VB - Limited Lifetime; Ghent per product	2-3 weeks	Waddell; GSA TIPS/TAPS	5% of Net
	 269-488-2752 www.nxtwall.com	Demountable Wall System: 2 Series Flex(glass/solid) and View (glass only)	Call for Pricing and Freight Quotes	10 years	3 wks	GSA	
Public Spaces	 904.246.5060 www.benchmarkcontractfurniture.com	Outdoor Furniture, Seating, Tables, Benches, Trash Receptacles, Cluster Seating, Planters, Sports Facilities, Dining, Hospitality	Pricelist (Online) 2020 Freight - Available online 2 Zones, 3 Tiers	3 years	6-8wks		
	 +44 (0)333 577 6665 www.nookpod.com	Mobile Modular Huddle Pods	Call for Pricing and Freight Quotes	2 years	2-4 weeks	TIPS/TAPS E & I	
	 231.740.0649 www.greatopenings.com	Sparkeology by Great Openings: Guest and Lounge Occasional Tables, Informal Meeting Spaces Cubby Storage, Breakroom Furnishings	Great Openings Pricelist (Online) - 2020 Freight: See Pricelist for % and Min.	Furn: 5yrs, 10yr structural, Stg: 2yr Acc. 1yr	6 wks		
	 +1 (833) 873-4336 https://frovi.co.uk	Tables, Modular Seating, Lounge Seating, Ancillary, Outdoor, Privacy Pods	March 2020 Price Increases Freight Included Pricing Catalog or Call https://view.publitas.com/frovi/na-pricelist/page/1	Full Structural Warranty 5 yrs	10-12 wks ILK: 6 wks		

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