

# Now you can be rewarded for every Great Openings/Sparkeology product that you sell!



Effective  
10/01/2016  
(new orders)



All Great openings and Sparkeology products  
(see details below)



- 1.5% cash incentive (percentage of invoice, product line items only)
- You must be registered. However, if you are already registered in our system, you do not need to re-register
- ★ To qualify you must claim your incentive in one of the following ways:
  - Include your name on purchase order
  - Communicate your salesperson code/P.O. identifier to our customer service dept.
  - Contact customer service within 5 days of order entry to claim your incentive
- ★ Great openings will not be responsible for connecting your name with order. We will not accommodate retroactive incentive requests

**(See terms/conditions and registration form on page 2)**



**Effective**  
**10/01/2016**  
*(new orders)*

**Terms and Conditions**

- Commercial, GSA and State orders are eligible for new incentive. For state contracts with agency direct invoices, incentive will be calculated on dealer net prices (not agency invoice)
- Orders that do not qualify for incentive:
  - Commercial orders discounted deeper than 75%
  - GSA orders discounted deeper than 72.8%
  - Sparkeology orders discounted deeper than 60%
  - Special (non standard) product line items
- Incentive will be paid quarterly (Oct., Jan., April., July) by company check
- Dealer sales person cumulative incentive earnings must reach \$50.00 before check will be issued. If dealer sales rep does not reach the \$50.00 earning minimum in a single quarter, his/her earnings will be banked until the \$50.00 minimum is reached
- 1.5% cash incentive (percentage of invoice, product line items only)
- You must be registered. However, if you are already registered in our system, you do not need to re-register
- ★ To qualify you must claim your incentive in one of the following ways:
  - Include your name on purchase order
  - Communicate your salesperson code/P.O. identifier to our customer service dept.
  - Contact customer service within 5 days of order entry to claim your incentive
- ★ Great Openings will not be responsible for connecting your name with order. We will not accommodate retroactive incentive requests

*Now you can be rewarded for every  
 Great Openings/Sparkeology  
 product that you sell!*

1. Print & complete this form and the attached W-9.			Salesperson Name:		
2. Fax/email both forms to GO			Home Address:		
3. Sell GO/Sparkeology products and collect your cash!			City:		State:
Dealership Name:			Zip:		
Dealership Address:			Phone:		
City:	State:	Zip:	Email:		

# Request for Taxpayer Identification Number and Certification

**Give Form to the  
requester. Do not  
send to the IRS.**

<b>Print or type See Specific Instructions on page 2.</b>	<b>1</b> Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	<b>2</b> Business name/disregarded entity name, if different from above	
	<b>3</b> Check appropriate box for federal tax classification; check only <b>one</b> of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> C Corporation <input type="checkbox"/> S Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ _____ <b>Note.</b> For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶ _____	
	<b>4</b> Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>	
	<b>5</b> Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	<b>6</b> City, state, and ZIP code	
	<b>7</b> List account number(s) here (optional)	

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

**Note.** If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

<b>Social security number</b>											
				-			-				
<b>or</b>											
<b>Employer identification number</b>											
				-							

## Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

<b>Sign Here</b>	Signature of U.S. person ▶	Date ▶
------------------	----------------------------	--------

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at [www.irs.gov/fw9](http://www.irs.gov/fw9).

### Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

*If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding? on page 2.*

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.