



Cronan & Associates
Interior Solutions

Cronan & Associates Purchasing Contract info.- All Territories

(including GSA, TXMAS, Intalere (formerly Amerinet), Premier, MedAssets (Name change- Vizient), NCPA, TIPS, NJPA)

***See applicable states for each manufacturer**

***TXMAS discounting NOW includes the 1.5228% of net SmartBuy**

2/90 Sign Systems (TX, OK, LA, AR)

***GSA/Contracts contact Shannon Dusendag- shannondusendag@290signs.com, 1 800-777-4310**

GSA Contract Number: GS-07F-0265N

Expiration Date: January 31, 2018

Special Item Numbers: SIN 366-11 Architectural/Wayfinding, Plaques, Seals and Related Products.

SIN 366-90 Ancillary Services

Maximum Order: \$100,000 per SIN Minimum Order: None

Payment Terms: Net 30 Days

Credit Card: Visa, Mastercard and American Express

Discount from List: 45% - Modular, Plaques Plus, Plaques, Miscellaneous, 50% - Arc 5% - Exterior

All pricing is NET with discount applied

Expedited Delivery: Yes

Freight: F.O.B. Origin

Premier- See Intalere

Intalere Contract #: VH11338

Discount to End-user:

Orders \$1 - \$3,500...40% Discount

Orders \$3,501 - \$100,000...45% Discount

Orders \$100,000+ ...Subject to Negotiation

Alliance Amerinet users receive 45% discount on orders \$1-\$100,000

2/90 Unicor-

Tax ID Number: 53-0205705

DUNS Number: 10-338-5519

CAGE Code: 1XFFG

Address PO to: UNICOR FPI

PO Box 371736

Pittsburgh, PA 15251

Send PO to: UNICOR 2/90

C/O 2/90 Sign Systems

PO Box 888289

Grand Rapids, MI 49588

Email: info@290signs.com

Max Order: none Min Order: \$100

Discount: 45% Payment Terms: Net 30 Lead time: 5-6 wks

AIS: (TX, OK, AR, LA, MS)*GSA/Contract Contact Helen Woods- hwoods@ais-inc.com

GSA Contract Number: GS-29F-0006K

TXMAS: # TXMAS-7-7110170

Expiration Date: August 23, 2020

711-1: Furniture Systems and Workstation Clusters

711-2: Worksurfaces, Workstations, Computer Furniture and Accessories

711-3: Filing and Storage Cabinets

711-9: Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories

711-11: Tables and Accessories

711-18: Multipurpose Seating

711-91: Project management services at a rate of \$70 per hour.

711-94: Design Services at a rate of \$55 per hour.

711-95: Installation Service (negotiable/project)

711-96: Leasing - Contact Sid Meadows at smeadows@ais-inc.com

71-1: Packaged Office – (Includes all items from AIS' SIN's noted above and items from DarRan's GSA contract #GS-28F-2024D and items from Exemplis Seating (SitOnIt) GSA contract # GS-29F-0295H.)

LOWEST PRICE MODEL

711-1: A-FGAC14, \$8.00 List

711-18: C-CASTSOFT, \$30 List

MAXIMUM ORDER

SIN 711-1 \$500,000 List

SIN 711-2 \$500,000 List

SIN 711-3 \$500,000 List

SIN 711-9 \$500,000 List

SIN 711-18 \$200,000 List

SIN 711-94 \$150,000 List

SIN 711-95 \$150,000 List

SIN 711-91 \$150,000 List

Minimum Order: \$100

Prompt Payment Terms None

Credit Cards: Accepted

Discount from List on 2016 Price List:

List Price of Order Zone 1/ Zone 2

Systems (Matrix, Divi, MWall, AO2, Calibrate and Oxygen)

\$0 - \$7,500 76% Delivered

\$7,501 - \$30,000 77.25% Delivered

\$30,001 - \$125,000 80.76% Delivered

\$125,001 - \$300,000 81.25% Delivered

\$300,001 - \$400,000 82.5% Delivered

\$400,001 - \$500,000 83% Delivered

Freight: All order under \$7,500 list, will be charged 15% of net to both Zone 1 and Zone 2. of the net value of the order

Seating SIN 711-18

\$1 and over 67.8% Delivered

AIS Continued...

Casegoods (Compete, Compete Plus and Compete Select)

List Price of Order

\$1 - \$125,000	81.5% Delivered
\$125,001 - \$300,000	82.00% Delivered
\$300,001 - \$400,000	82.75% Delivered
\$400,001 - \$500,000	83.25% Delivered

NCPA- Contract # 07-0716 (Furniture Supplemental) Expiration 10/31/18

Allseating: (N.TX and Houston, AR, OK)

*GSA/Contracts contact Robert Ramirez- robert.ramirez@allseating.com, 619-895-5185

GSA Contract Number: GS-29F-004AA

TXMAS Contract No.: TXMAS-13-71070

0.75% rebate is our responsibility to pay to TPASS on product sales only but the fee is automatically calculated on product sales AND installation when it is included on the TXSmart Buy PO

Contract Expiration Date: January 9, 2018

Payment Terms: Net 30 Days

Discount from List: 2017 GSA Pricelist

Base \$0-\$100,000 – 60%

\$100,001 - \$300,000 – 62%

\$300,001 - \$500,000 – 64%

\$500,001 and Above – Negotiable

Prompt payment discount: 1% 20 days, NET 30 days

Freight: FOB Destination (Freight Included)

Warranty: 10 year parts and labor

Healthcare GPO's:

MedAssets/Vizient: Contract #: MS03619 Exp: 4/30/18

Up to \$100K= 56% (Dealer discount: 63%)

\$101K – \$300K = 57% (Dealer discount: 57%)

\$\$501K and above = 59% (Dealer Discount: 64%)

Premier: Contract #: PP-FA-463 Exp: 12/31/17

Up to \$100K= 56% (Dealer discount: 63%)

\$101K – \$300K = 57% (Dealer discount: 57%)

\$\$501K and above = 59% (Dealer Discount: 64%)

***2% net 20 cash discount**

Great Openings (TX-not El Paso, OK, AR, LA)

*GSA/Contracts Contact Deb Plowe- deb@greatopenings.com

GSA Contract Number: GS-28F-0001S

Contract Expiration: Sept. 30, 2020

TXMAS-6-711090

Products Covered: SIN 711-2 Worksurfaces, Workstations, Computer Furniture & Accessories

SIN 711-3 Filing & Storage Cabinets, Shelves, Mobile

Carts, Dollies, Racks & Accessories

Maximum Order: SIN 711-2 \$500,000

SIN 711-3 \$500,000

Minimum Order: All SIN's \$50.00

Small Business Set Aside

Certified Small

Discount from List: 69.8% off List

Tiered Discounting:

69.8% for \$1 - \$14,999 Net

71.8% for \$15,000 - \$99,999 Net

72.8% for \$100,000 - \$349,999 Net

73.8% for \$350,000 - \$500,000 Net

Payment Terms: Net 30 Days

Warranty: Lifetime

Freight: F.O.B Origin, freight prepaid and allowed

48 Contiguous States and Washington D.C.

Small Order Handling Fee on Orders less than \$1000 GSA net:

For orders totaling less than \$1,000 net that are shipped to the western U.S. (including Montana, Wyoming, Colorado, New Mexico, Texas and all states west), (the state of Florida), a Small Order Handling Fee of **\$100** will apply. For orders totaling less than \$1,000 net that are shipped to the remainder of the U.S., a Small Order Handling Fee of **\$50** will apply.

Navy BPA# N00189-11-A-0079

NAICS# 337214

Indiana Furniture(TX-not Houston, OK)

*GSA/Contract contact Angie Kleiser - angie.kleiser@indianafurniture.com

GSA Contract Number: GS-29F-0012J

TXMAS Contract #: TXMAS-6-7110220

Contract Expiration: March 22, 2019

Products Covered: SIN 711-2 Worksurfaces, Workstations, Computer Furniture and Accessories

SIN 711-8 Executive Office Furniture

SIN 711-9 Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories

SIN 711-11 Tables and Accessories

SIN 711-16 Upholstered Seating

SIN 711-18 Multipurpose Seating

SIN 711-19 Stacking Chairs and Dollies or Trucks Designed to Support Stacking Chairs

SIN 711-95 Office Furniture Installation Services

Maximum Order:

SIN 711-2, 711-8, 711-9 and 711-11 \$500,000

SIN 711-16 \$300,000

SIN 711-18 and 711-19 \$200,000

Minimum Order: \$100.00 Net

Small Business, Navy BPA

Discount from List: 60.7% off March 1st 2017 pricelist

Payment Terms: PROMPT PAYMENT TERMS: 3% 20 days, Net 45 days from date of invoice.

Prompt payment terms do not apply to credit card orders.

There is no discount on freight or installation. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

Warranty: Indiana Furniture Industries' commercial warranty.

Freight: F.O.B Origin, freight prepaid and fuel surcharge. Plus a \$75 handling fee for all orders less than 750 lbs.

TIPS Contract# 1102215:

Contract Expiration- 10/25/18

55% Delivered and installed (Dealer discount: 50/20/8)

April 1st, 2017 price list includes all products. Spiff applies. Net 30 terms

NCPA CONTACT #- 07-32

Expiration- 10/31/18

April 1st, 2017 price list, Dock delivered discount- 55%, Net 30 Payment Terms

FOB Destination, \$75.00 net freight if < 750 lbs

Purchase orders- note NCPA contract #07-32, include copy of NCPA member's purchase order

IOA (AR, LA, MS)

GSA Contract Number: GS-27F-0007P

Contract Expiration: October 29, 2018

Products Covered:

71-315 Hospital Patient Room Furniture

71-316 Hospital & Geriatric Chairs & Lounge Stg

711-11 Tables and Accessories

Lowest Price Model Each Sin:

71-315 Model J200STL (C.O.M.) \$ 319.77

71-316 Model 300BC \$ 287.64

711-11 Model 303CON \$231.03

Maximum Order: \$500,000

Minimum Order: \$100

Discount from List: 49% from 2012 Price list. (expected to update soon)

Quantity Discounts.

\$100-\$99,999 NET Price

\$100,000-199,999 Plus 1%

\$200,000-299,999 Plus 2%

\$300,000-399,999 Plus 3%

\$400,000-500,000 Plus 4%

Payment Terms: Net 30 Days

Warranty: 10 years

Freight: F.O.B Origin

Continental United States CONUS

La-z-boy Contract Furniture (TX and OK)

***GSA/Contracts contact Misty Bowman - mbowman@getknu.com**

GSA Contract Number: GS-28F-0008V

TXMAS Contract #: TXMAS-13-71020

Contract Expiration: December 2, 2018

Products Covered: SIN 711-11 Tables

SIN 711-16 Upholstered Seating

SIN 711-18 Multipurpose Seating

SIN 711-95 Installation Services

SIN 71-206 Upholstered Seating, Gliders

SIN 71-316 Hospital and Geriatric Chairs

SIN 711-17 Multiple Seating

Maximum Order: \$200,000 Net

Minimum Order: \$100.00 Net

Discount from List: 61.2% off List – July 1, 2016 Pricer for GSA July 1, 2015 for TXMAS

Payment Terms: Net 30 Days

Credit Cards Accepted: Visa, MasterCard, Discover, and American Express (GSA only)

Warranty: Standard Commercial Warranty – Limited Lifetime

Freight: F.O.B Origin, freight prepaid, plus a

\$75 handling fee for all orders less than \$1,000.00 net

LZB Continued..

Intalere Contract #: VQ10084

Dealer Purchasing Discount: 50/20/5

End-user discount form Dealer:

48% off list price - \$1-\$50,000 List

49% off list price - \$50,001-\$100,000 List

50% off list price - \$100,001-\$200,000 List

51% off list price - \$200,001 or more

PO Must have the following information:

- **P3029**
- **Intalere Contract #VQ10084**
- **Facility name, Address, Contact name, member number and Phone number**

Neutral Posture (LA, MS, STX)

*GSA/Contracts Contact Paula Overall - Poverall@neutralposture.com

GSA Contract Number: GS-27F-0014Y

Contract Expiration: June 26, 2022

Products Covered:

SIN 71-1 Packaged Office

SIN 711-1 Furniture, Systems and Workstation Clusters

SIN 711-2 Work surfaces, work stations, computer furniture and accessories

SIN 711-3 Filing and Storage Cabinets, Shelves, Mobile Carts, Dollies, Racks and Accessories

SIN 711-11 Tables and Accessories

SIN 711-18 Multi-purpose seating

SIN 711-19 Stacking chairs and dollies

SIN 71-205 Chairs-Dining Room, Desk, Side, Period Style and Bar Stools

SIN 711-1 \$500,000

SIN711-11 \$500,000

SIN 711-3 \$500,000

SIN 711-91 \$150,000

SIN 711-94 \$150,000

SIN 711-91 Project Management (Furniture Related)

SIN 711-94 Office Design/Layout Services

SIN 711-95 Office Furniture Installation Services

Maximum Order: SIN 711-18 \$200,000

SIN 711-19 \$200,000

SIN 711-95 \$150,000

SIN 711-2 \$200,000

SIN 71-1 \$5,000,000

SIN 71-205 \$1,000,000

Minimum Order: \$50

Seating Discount from List: 58% from list

Systems Discount from List: 65%

Payment Terms: Net 30 Days

Warranty: Limited Lifetime

Freight: F.O.B Destination

CONUS

Neutral Posture Continued...

Packaged Office

Women Owned Business NAICS 337214 Setaside Code

Navy BPA # N00189-11-A-0119 (Includes all seating on current GSA schedule)

Term Date: September 30, 2017

Price List: 2016 Retail Price List

Discount Dock Delivery: 58%, additional 4% off net

Volume Discount: \$150,000 - \$300,000 net, additional 1% off net

\$300,000.01 - \$500,000 net, additional 2% off net

\$500,000.01 & up net, additional 3% off net

Air Force Seating BPA #FA4452-11-A-0014

Term Date: June 30, 2017

TIPS Contract

Contract Number: 1102215

Furniture

Expiration date: 10/25/2018

Palmer Hamilton (TX, OK, AR, LA, MS)

*GSA/Contracts Contact Nancy Foster - NFoster@palmerhamilton.com

Purchasing Contracts:

NJPA

[Contract No: 031715-PHL](#) Furniture with Related Accessories and Services

[Contract No: 101012-PHL](#) Classroom Furniture with Related Accessories, Supplies and Services

TIPS

Contract Number: 1102512

[Furniture \(All\) and Installation](#)

Expiration date: 10/25/2018

Buyboard (National Purchasing Cooperative)

Contract No: 503-16 School, Office, Science, Library and Dormitory Furniture

Stance (TX, OK, AR, LA, MS)

GSA Contract Number: GS-27F-0015W

TXMAS-13-71050

Contract Expiration: January 28, 2020

*See product limitations

Products Covered:

SIN 711-315 Hospital Patient Room Furniture

711-316 Hospital and Geriatric Chairs

711-11 Tables and Accessories

711-16 upholstered Seating

711-17 Multiple Seating

71-18 Multipurpose Seating

71-19 Stacking chairs and dollies

Lowest Priced Model:

SIN 711-315 Model No. S1200, Grade 1 \$153.59 net

Maximum Order: \$500,000.00

Minimum Order: none

Discount from List: Discount from List: 62.7% off 2017 pricelist or [online GSA pricelist](#)
(excludes IFF)

Payment Terms: 2% 10, Net 30 Days

Government Credit Card: Accepted up to the Micro-purchase Threshold

Freight: FOB Point – Kitchener, Ontario

3% of List of \$105 min.

Surface Works (TX, OK, AR, LA, MS)

*GSA/Contracts Contact Kelly Ceizki - kelly.ciezki@surfaceworks.us

Small Business, Veteran owned

GSA Contract Expiration: September 1, 2020

Contract Number: GS-27F-0051W

TXMAS Contract #: TXMAS-13-710130

Products Covered: SIN# 711-11 Tables and Accessories

Contract Number: GS-27F-0050W (small business set-aside contract)

Products Covered: SIN# 711-12 System type tables and accessories

GSA Discount is 55.7% off list

With quantity discounts as follows:

\$35,000 list to \$99,999 list – 55.7% plus 3% (57.03%)

\$100,000 list to \$149,999 list - 55.7% plus 5% (57.92%)

\$150,000 list to \$224,999 list - 55.7% plus 7% (58.80%)

\$225,000 list - 55.7% plus 9% (59.69)

Payment Terms: Net 30. Government commercial credit cards accepted \$95 net surcharge for orders under \$3,500 List

Freight: FOB Destination \$95 net surcharge for orders under \$3.5K List

Installation quoted separately

Surface Works Continued...

TIPS CONTRACT #: 1102215 Furniture

Contract Expiration- 10/25/18

Discount:

List Price	TIPS Discount % Off List
\$1-35,000	52.00
\$35,001 - \$99,999	54.00
\$100,000- 149,999	55.20
\$150,000- \$224,999	56.75
\$250,000 +	57.55

Payment Terms: Net 30. Credit cards accepted. 3% processing fee applies

Surface Works NCPA CONTACT # 07-46

Discounts- see chart above for TIPS (same)

Discounts are based on Dock Delivery- Installation quoted through dealer

Workstuff (TX, OK, AR, LA)

GSA Contract Number: GS-29F-0025M

Contract Expiration: August 6, 2017

Product Covered: SIN 711-11 Tables & Accessories

Lowest Priced Model:

SIN 711-11 PDS-3 \$30.73

Maximum Order: \$200,000.00 per SIN Minimum Order: \$100

Discount from List: See net prices on GSA pricelist

Payment Terms: Net 30 Days

Government Purchase Cards: VISA and Master Card are accepted for all orders, below, at, or above the micro purchase threshold.

Freight: FOB Origin, Prepaid and billed within the geographic scope of contract

Warranty: Standard Commercial Warranty, 5 year limited