








Cronan & Associates A&D & End-User (LA & MS)

Mfg	Products	Pricing/Freight/Surcharges	Warranty	Leadtime	Contracts
 800.434.7400 www.ais-inc.com	AIS Systems: Divi, Matrix, AO2, Mwall Casegoods: Compete Benching/Desking: Calibrate, Oxygen, Tech. Tables Seating: Executive, Side, Task, and Stack	(See Online) Pricers: New Pricing/Discount/Freight Structure Dec 2015	Ltd. Lifetime 10 yrs.-Electrical 5 yrs-Moving parts	Std 3-4wks, Seat,More, Select CSG 10 d, Divi Select 7d	GSA NCPA Navy BPA LA State Contr.
 800.446.3746 ext. 140 www.neutralposture.com	Seating: Executive, Task, High Performance, Big & Tall, 24/7 Accessories: Keyboard Trays, monitor arms CPU Holders, etc.	Pricer: April 2016 Freight: Included	Limited Lifetime	STD 3-4 wks QS= 5 days	GSA AF BPA Navy BPA Sole Source
 (LA Only) 888.712.8582 www.greatopenings.com	Steel Desking: Cayenne Series (desk/credenza/hutch) Pedestals, Laterals, File Center, Wardrobes, Overheads Shelves, Modular Towers, Combination Storage Units Match with exisiting (paint finishes, locks, fronts etc)	Pricer: (online) Ped 8% decrease! Freight Incl over \$5K list As of March 1 Handling fee \$200 Handling fee under \$5k	Ltd. Lifetime	10 Days	GSA
 414.570.2677 www.surfaceworks.us	Tables: Training, Conference, Hospitality, Activity Height Adjustable, Custom Tables, Worksurfaces Folding, Nesting, Flip Top, Mobile, Media Tables	Pricer: 2017 (Online) Freight Incl over \$3500K list Otherwise \$145 fee	Surfaces=12yr BasesHW=5yr Inlays=3yr	STD 3-4 wks urthn/wood 6 weeks	GSA TIPS NCPA
 888.687.6400 www.boldfurniture.com	BOLD ONE Collection: WIM: Work in Motion Juxtapose Desking, Reception Desks, Custom Furniture: Millwork/Cabinetry/Shelving	Current Pricers PDF online Freight call for Quote	Lam=12yr Wood=5yr Lifetime legs handles	6-8 wks	
 336.475.7106 www.ioa-hcf.com	Recliners, Patient/Waiting Room Seating. Sleepers, Lounge, Occassional tables, Bariatric, Ganging options	Look for Increase in 2017 Freight: Quoted Per order	10 yr on all moving parts 5 yr on electrical	4-6 wks	GSA
 877.395.2623 www.stancehealthcare.com	Patient Room Casegoods, Behavioral Health, Recliners, Patient/Waiting Room Seating, Phlebotomy Chairs, Exam/Treatment Tables, Privacy Curtains	Pricer: 2017 (Online) Freight 3% of List \$105 minimum	Limited Lifetime	4-6 wks	GSA











Showroom Locations/Rep Info: Anna Bullinger (LA/MS)- 985.514.1765 Sales Support: Charlotte Achord 225-573-0346

Houston Showroom: 7026 OldKaty Rd #102 Houston, TX 77024 P:713.862.3746 F:713.862.3748

Dallas Showroom:*Coming Spring 2017: 1330 Motor Circle Dr. Dallas TX P:214.752.3746 F:214.747.2052



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Public Spaces	 904.246.5060 www.benchmarkdesigngroup.com	Outdoor furniture, Seating, Tables, benches, trash receptacles, cluster seating, planters, sports facilities, dining, hospitality	Current Pricing: Online Freight - Available online 2 Zones, 3 Tiers	3 years	6-8wks	
	 262.723.8200 www.palmerhamilton.com	Food Court, Cafeteria Furniture, Tables, Chairs, Outdoor, Lounge, HIVE. Mobile booth, graphics NOMAD, SEGIS, PhD (custom design/installation)	Call for pricing and Freight Quotes	Call for warranty	6 weeks	NJPA, TIPS, MS State Contract
	 LA ONLY 231.740.0649 www.sparkeology.com	Sparkeology by Great Openings: Guest and Lounge Occasional tables, Informal Meeting Spaces Cubby Storage, Breakroom Furnishings	Pricelist: Feb 2015 or online Freight: Call for Quote	Furn: 5yrs, 10yr structural, Stg: 2yr Acc. 1yr	6 weeks	
Ergonomics/Lighting	 (800) 374.7438 www.sisergo.com	Adjustable Height Workcenters, Monitor Arms and CPU Holders	Pricer: Summer 2015 (freight Included on orders over 5 tables, \$99 per table for orders of 1-5 tables)	5 Years	1-4 wks	
	 800.582.6480 www.milestone.com	Flat Panel Monitor/TV Mounting Solutions: surface mount, panel mount, Mobile, Projector Mounts, Interactive	Price List: 2017 Freight Inc. on K-Series	10 yrs. 1 yr pneum. 5 yr. elec.	2 wks	
	 914-345-0067 www.luxous.com	Personal LED Desk Lamps, Undershelf LED Lighting	Price List-2015 \$15/luminaire under \$1600 net	5 Years	1 Week	
Modular Architecture	 LA Only 866-975-7883 www.workstuff.biz	Adjustable Keyboard Trays, CPU Holders, Corner Sleeves, Runner Personal Height Adjustable Tables	Price List-Ergo Products: April 2017, Runner October 2014	Limited Lifetime	48 Hours	GSA
	 866-686-0993 www.speechprivacysystems.com	Sound Masking NEW (LA Only) Formerly SoftDB Installation and Project Management Service	Call for Quotes	N/A	10 days	N/A
	 (LA Only) 800.777.4310 www.290signs.com	Interior and Exterior Sign Systems Modular, Plaque, Custom, Wayfinding and Installation services Corporate, Workstations, Hospitality, Healthcare, Digital Directories, Dimensional Letters, Occupancy Signage	Pricer: 2017 Call for Freight Quote	2 yrs	Int: 3-4 wks Ext 6 weeks	GSA Amerinet Premier
	 800.521.3175 www.electri-cable.com	Power and Data: Electrical Grommets, daisylinked power, video conferencing unit, marnna, isle, enclave (Quotes include electrical layout)	Current Price List: 2016 Dealer Net (Freight Incl)	1 yr	3 days- 2 weeks	